

International Professional Excellent



Syncmold Enterprise Corp

2017/1

Leadership in Hinge and Stand

- ❖ Leadership in Hinge and Stand products
- ❖ Serve tier 1 customers with own masterly technology, molding design, product development and total solutions
- ❖ Deliver good business results, sound financial structure, higher ROE and attractive dividend yield
- ❖ Keep ahead in current position and explore new apps for growth and create value for all shareholders

Outline

- ❖ Company Profile
- ❖ Financial Results
- ❖ Strength, Strategy & Outlook

Company Profile

Company Introduction

Syncmold, a worldwide hinge / stand leading provider, established in 1979 and listed on TWSE in 2009(code:1582)

- ❖ Headquarter: New Taipei City
- ❖ Chairman: Mr. Chen
- ❖ Employees: 5,100
- ❖ 3Q16 Capital: NT\$1.498B; Total Assets: NT\$8.98B
- ❖ Y2016 Revenue: NT\$9.12B
- ❖ Y2016Q1~Q3 Revenue: NT\$6.93B; EPS:NT\$4.38
- ❖ Y2015 Revenue: NT\$9.46B; EPS: NT\$5.28
- ❖ Major products:
 - ❖ component products(Monitor / TV / AIO hinge & stand)
 - ❖ plastic products(plastic mold / plastic injection)



Manufacturing Sites

Note: S: Stand Assembly M: Mold P: Plastic Injection



East China area(100%) :

Suzhou(100%)(S) : Qisda 、 Pegatron 、
Compal 、 Quanta
Kunshan : self-made

Chongqing(100%)(S) : Foxconn 、 Quanta 、
Inventec

Fuzhou area(100%) :

Fuzhou(S) : TPV 、 L&T
Ganghua(PM) : TPV 、 L&T 、 self-made
Fuqing : self-made

GuangDong area(100%) :

DongGuang(SPM) : self-made 、 Funai
Zhongshan(SPM) : Wistron 、 SONY

Highgrade(38%) : TV
wall bracket

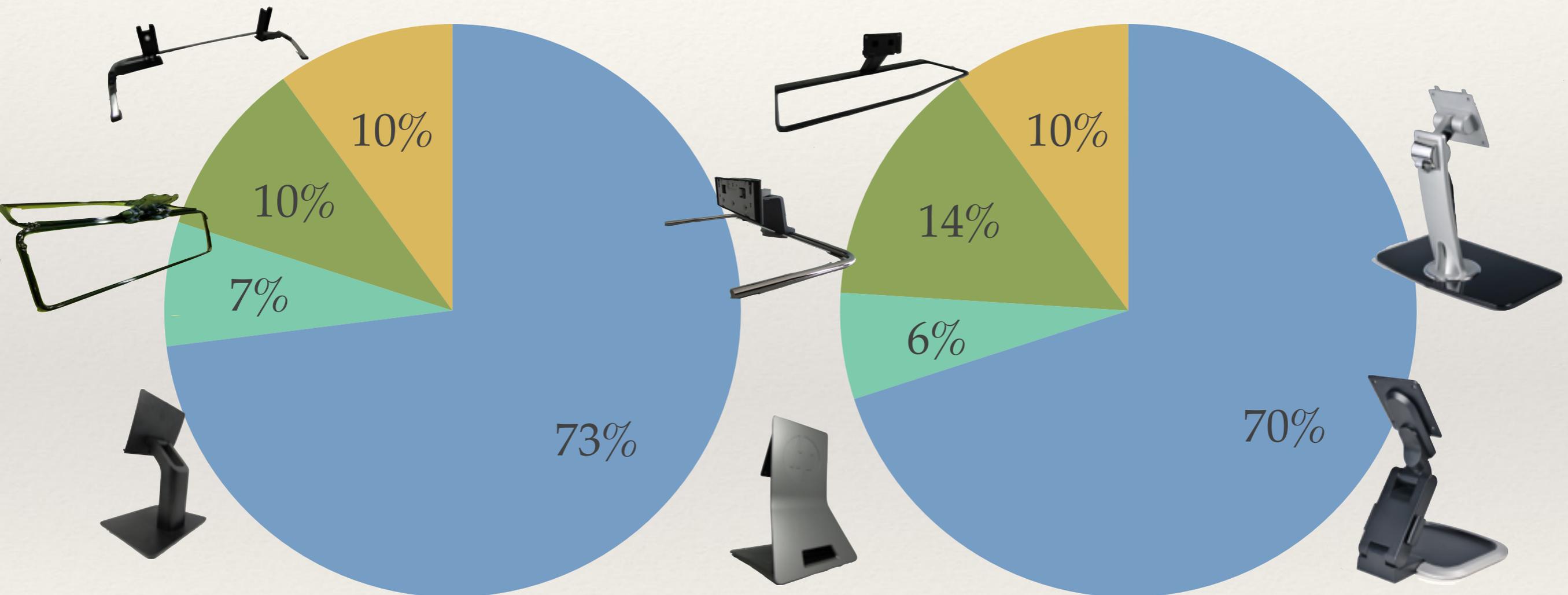
High-End Model



Product Mix

Y2016

Y2015



● Monitor

● AIO

● TV

● Mold&Electronic

註：base on revenue breakdown 以營收為基準分類

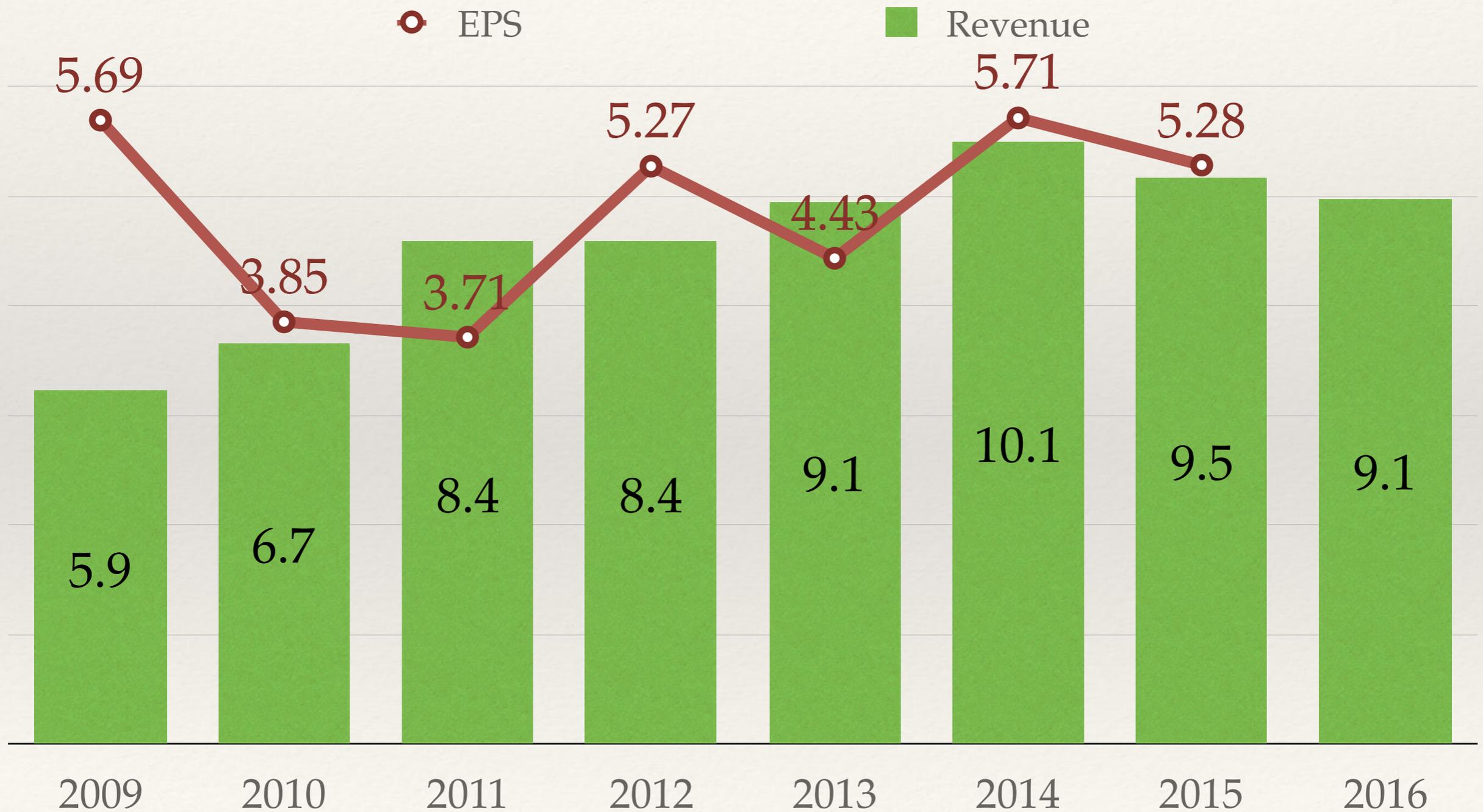
Major Customers



Financial Results

Annual Results

Revenue:NT\$B/ EPS: NT\$



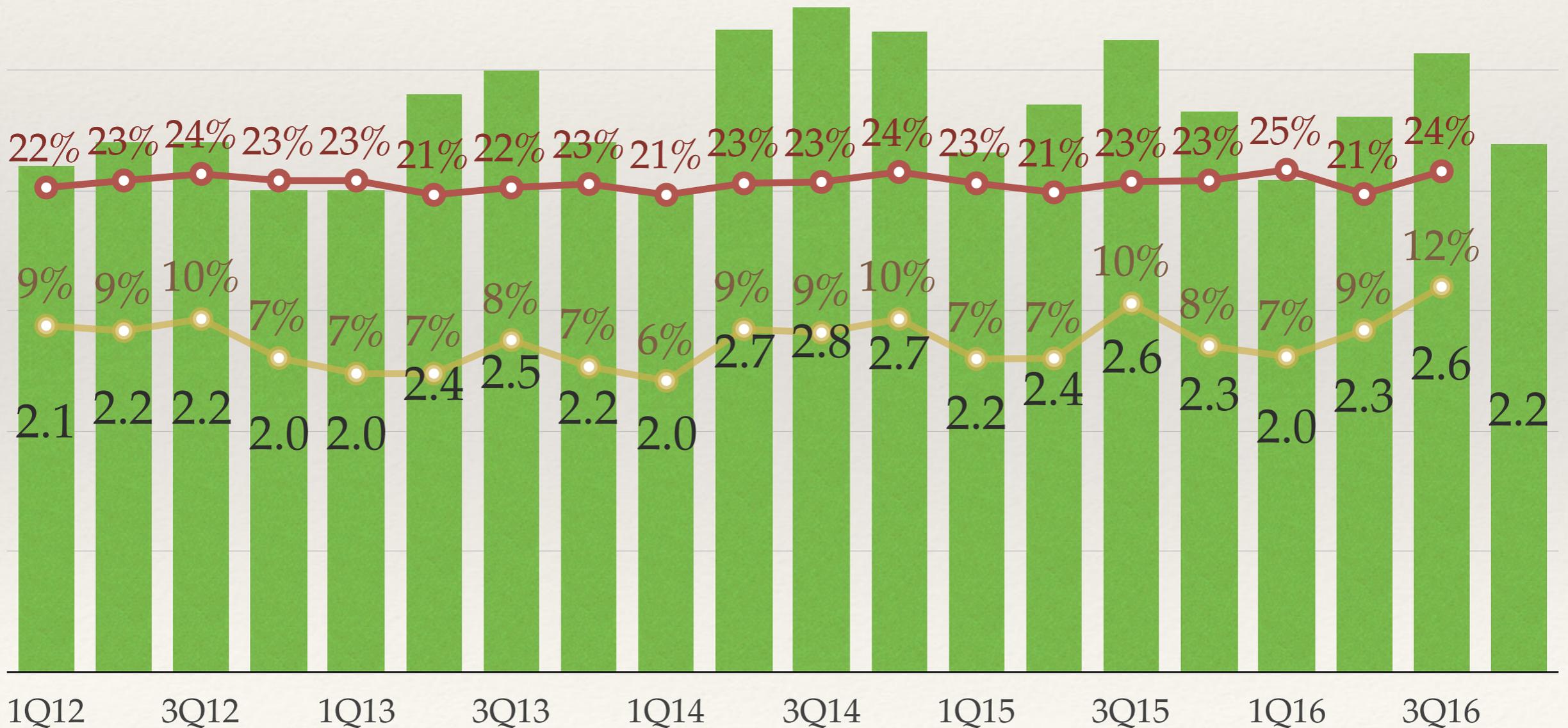
Quarterly Results

Revenue:NT\$B

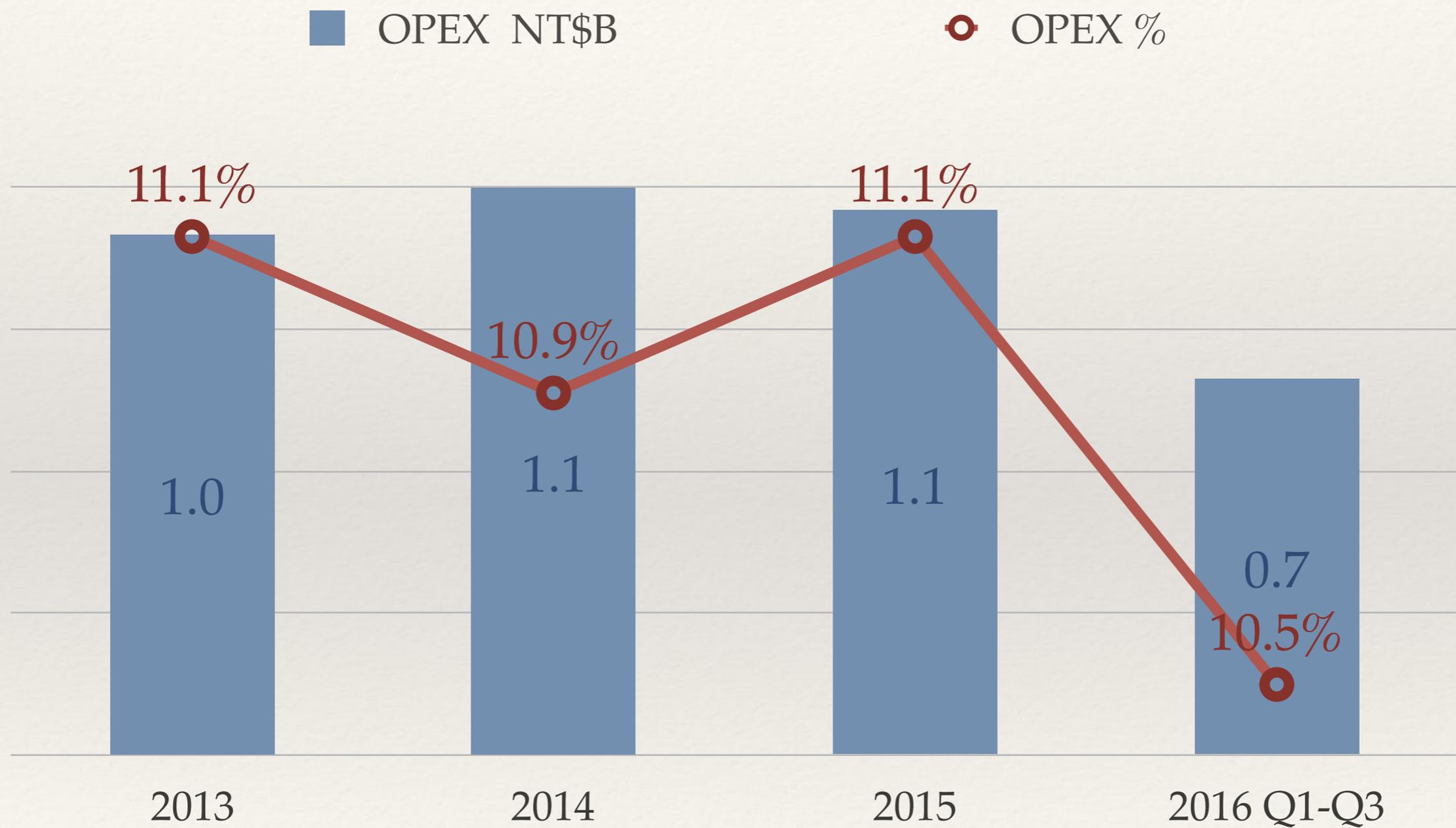
■ Revenue

○ GM%

○ Net profit ratio



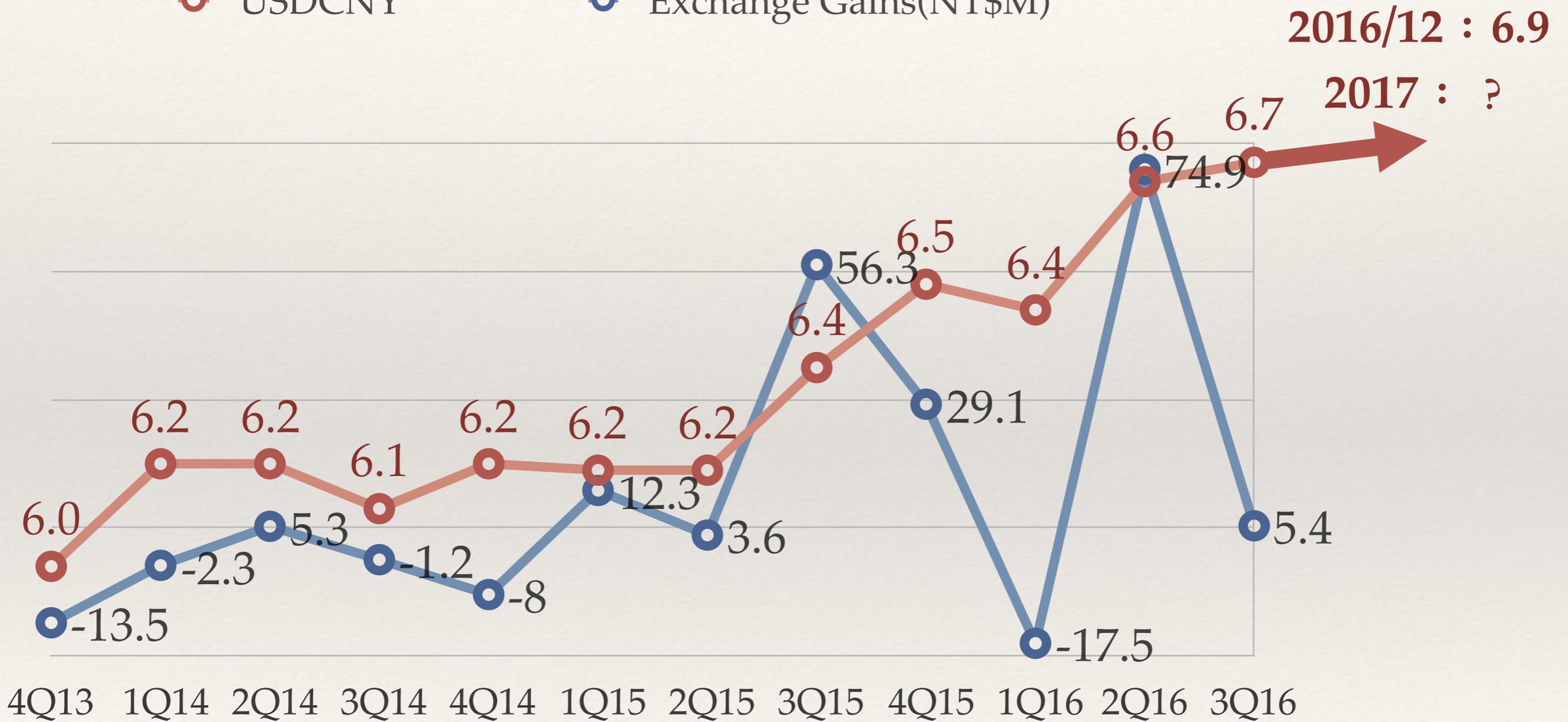
Enhancing Cost Competitiveness



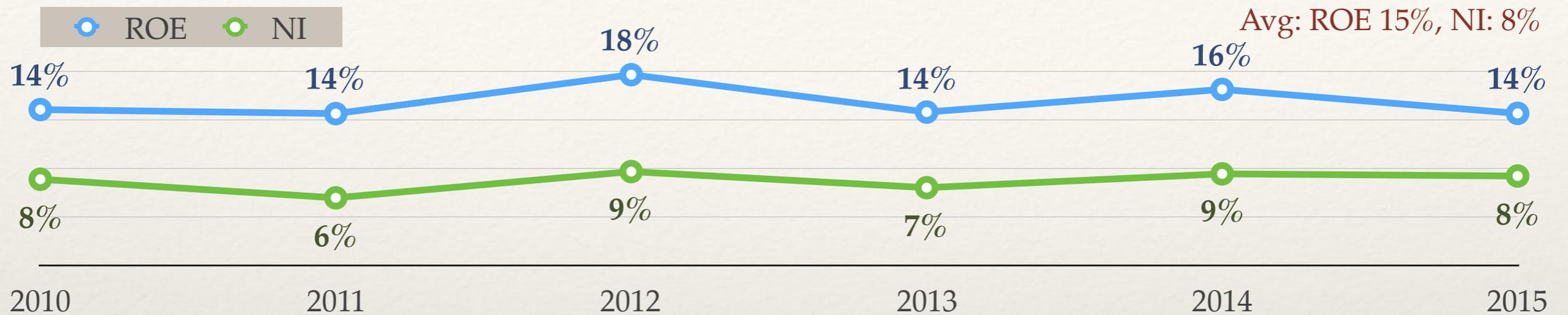
Exchange Gains

○ USDCNY

○ Exchange Gains(NT\$M)

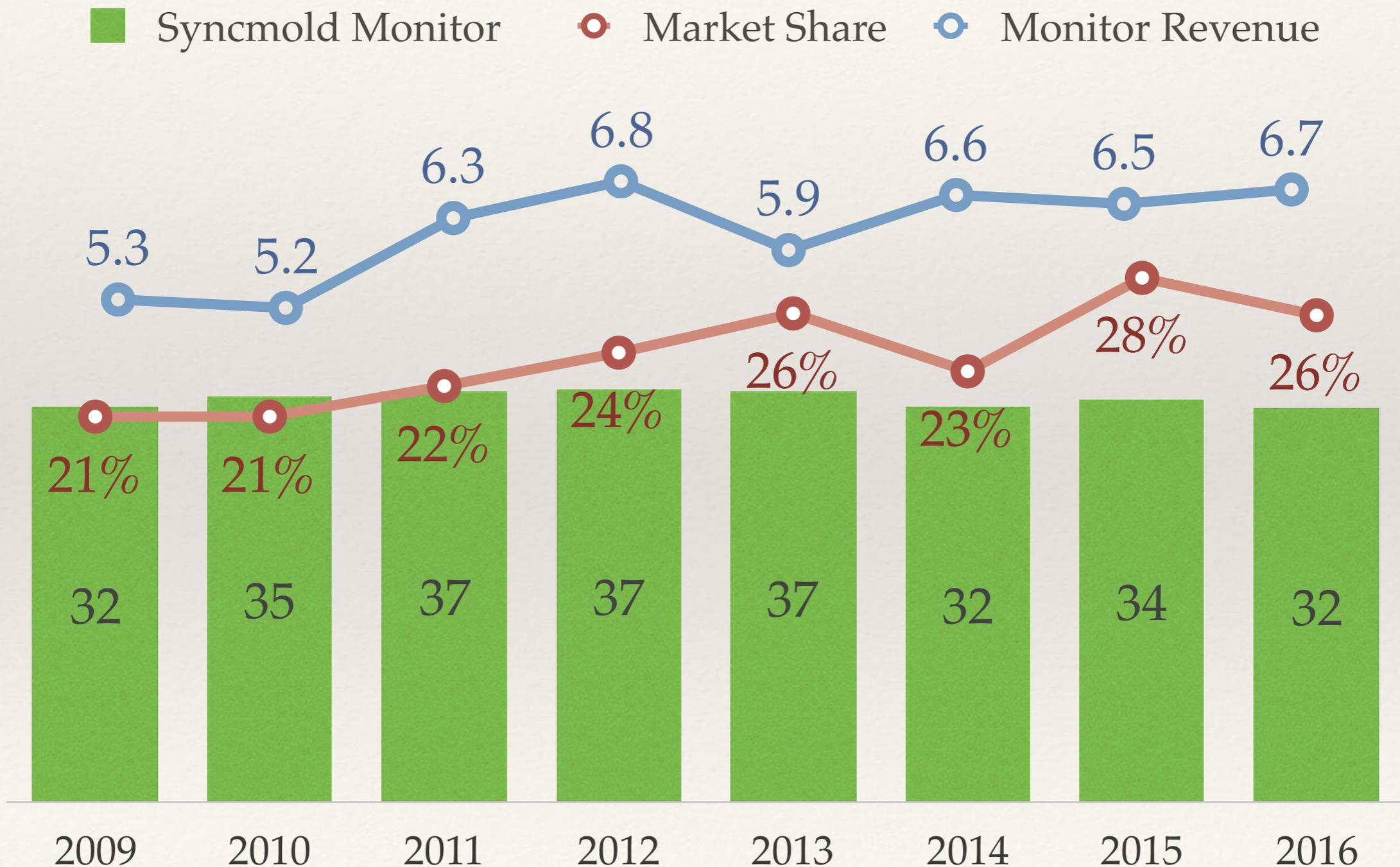


Solid Financial Structure

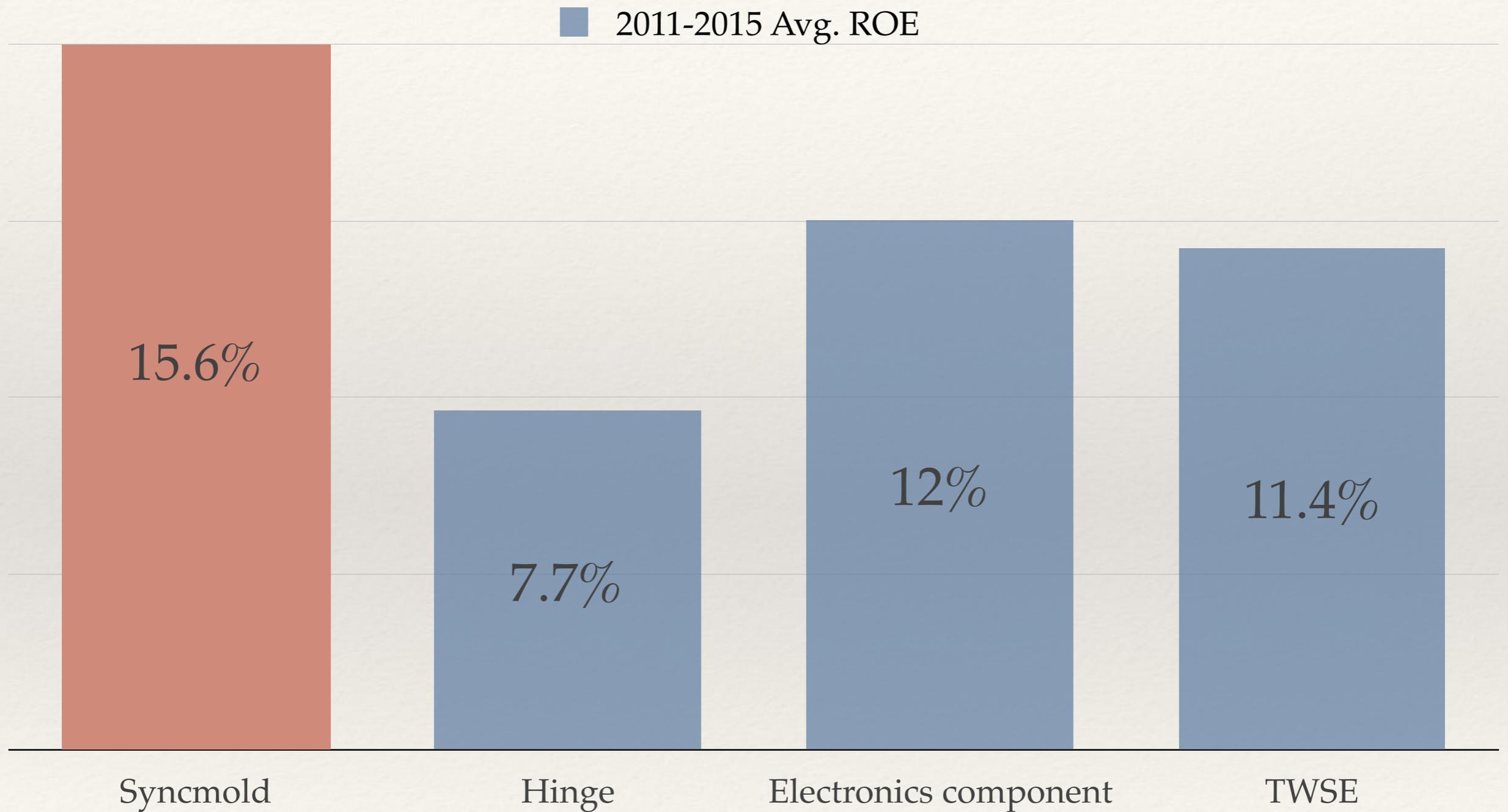


Monitor Market Share

unit: M; rev:NT\$B / source: MIC, WitsView



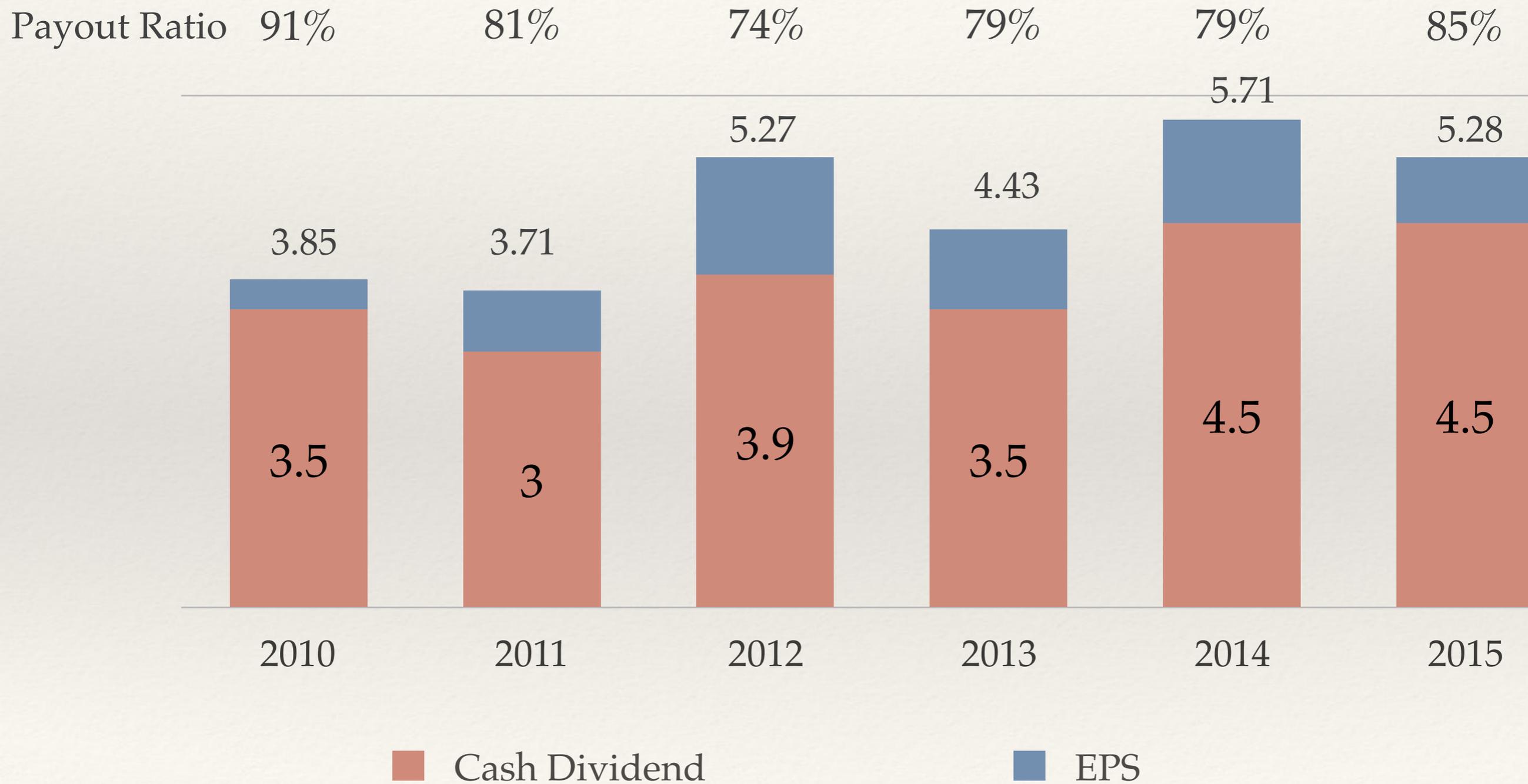
Deliver Higher ROE



note : hinge peers including SZS, Jallytec

note : ROE=NI/Equity , component and TWSE using NI before tax/Equity

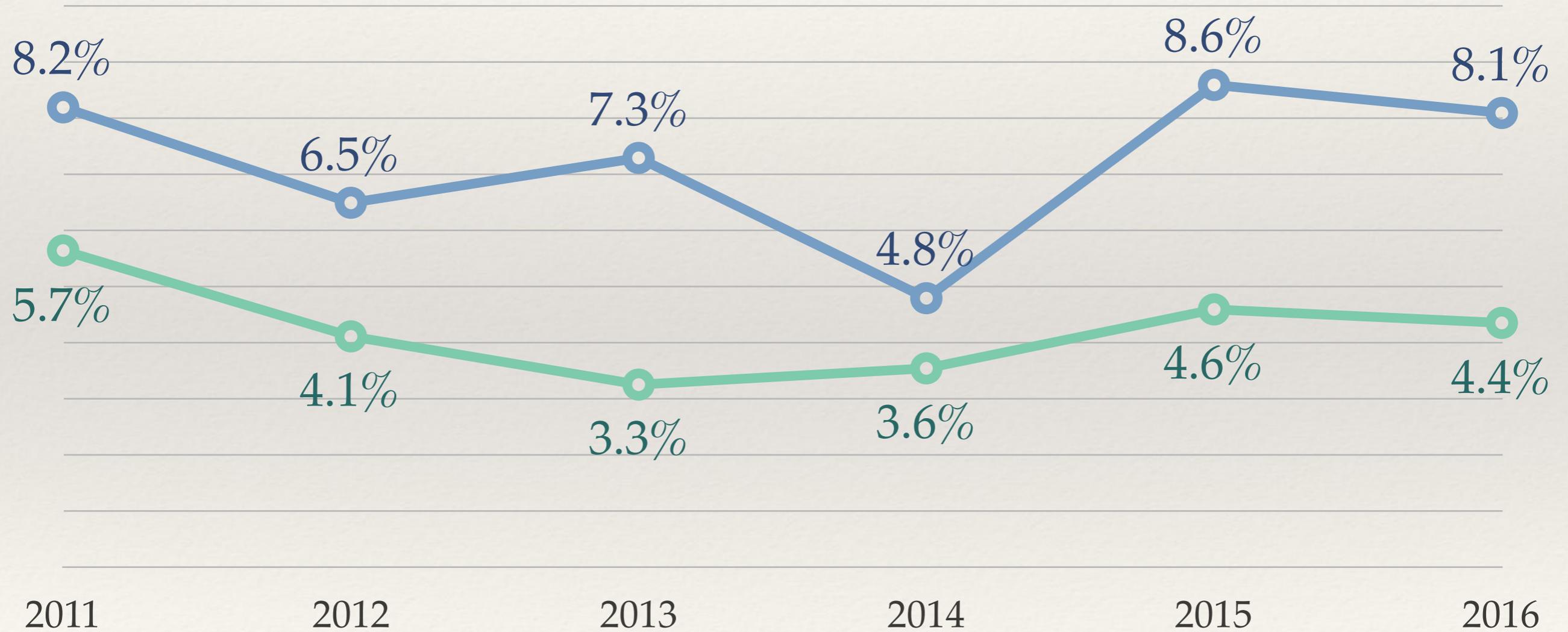
Stable Dividend Policy



Good Dividend Yield

○ Syncmold

○ TWSE



Strength, Strategy & Outlook

Strength

- ❖ **Hinge & Stand Technology ahead of peers**
work with tier1 customers in long term relationship and have ability to provide competitive manufacturing technology and price
- ❖ **innovative and experienced R&D, vertical integration and one stop shopping**
co-develop products with brand customers from industrial design stage to manufacturing stage, assembly and shipment
- ❖ **production location close to clients, provide prompt solutions and reliable supply chain**
- ❖ **pursue business opportunities of IOT and industry 4.0 with mechanical profession**

Outlook

- ❖ Keep Leading Position and Market Share
- ❖ Develop high-end & multifunction products with brand customers
- ❖ New business opportunity and new clients drive long term growth

信錦企業股份有限公司 (1582)

Syncmold Enterprise Corp

Q & A

Thank You for Listening

